

DutchFarm News ■ Update



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Dutch Farm moves to the new location!

A dream has come true! After more than five years of thinking, discussing, designing, calculating, consulting, etc. etc. Dutch Farm's newly constructed building has been delivered early September 2001.

The new building consists of a cleanroom-area for production and filling activities, (partially cooled) storage rooms, packing and labelling rooms, a productdevelopment and quality-control laboratory, offices and all other necessary facilities.



The production area and the internal organization are meeting the requirements of G.M.P., the world-wide acknowledged quality standards.

Dutch Farm's headquarters are based in this new building.

All office functions have been removed to the new location mid September, together with the product development and quality control laboratory. Meanwhile all procedures of validation of the cleanroom, watertreatment installations, cooling installations etc. have started up and the removal of the production activities has been planned for mid November 2001, soon after all validations have led to satisfying results and the G.M.P. inspection has resulted in a positive advice to the Ministry of Agriculture.



Dutch Farm introduces its new website

Dutch Farm made its entrance on the internet around four years ago on the address www.dutchfarm.nl. The reactions on and the benefits by the website can be considered as being very positive. Many companies from everywhere in the world found Dutch Farm through its website. It seems that a well-designed and functional website gives the



business a positive impulse. Some of our new distributorships found their origin in a contact through the internet.

www.dutchfarm.nl

As a reaction on the many positive developments, undergone during the last two years, we found the time ready to introduce a complete new website, which will be accessible on the internet at the first day of VIV Europe: 6th November 2001.

After going through our new website, you will have the idea of being extensively introduced to "the world of Dutch Farm". You will find the history, the present and the future of Dutch Farm in our site, a complete photo-tour through our company and full information about our products, of course!

Write down the date of the 6th of November in your diary. Check the internet! www.dutchfarm.nl!

Dutch Farm Asia

Looking back on VIV Asia 2001, organized in Bangkok last March, we can conclude that Dutch Farm's developments in the Asian region are going well!

All existing Asian distributors of Dutch Farm products showed their face during the exhibition and expressed in general their satisfaction about their co-operation with Dutch Farm. Of course we keep on working hard to make our mutual business even better!

During VIV Asia 2001 we got the chance to meet a lot of new (potential) distributors, with some of them we were already in contact, others were completely unknown so far.

Between VIV Asia 2001 and the date of publication of this News Update distributors have been appointed in Bangladesh, Indonesia, Myanmar, Sri Lanka and South Korea. The first shipment to Laos has also left our warehouse.

Mr. Supat Wonglimpiyarat, area sales manager, is looking for contacts, to expand our business in Asia, in the following countries: China, India, Nepal, Bhutan, Laos and Cambodia.

Export developments

During the last two years, most attention has been given to the development of our business in Asia. The persons responsible for the export activities in the other areas have been "disturbed" too much by the design and construction of the new Dutch Farm building, so that it has led to a delay in the expansion of Dutch Farm's activities in for example Africa and Latin America. From now on, the export staff will give full attention to starting up new business in countries in these areas.

You are interested in becoming a distributor of Dutch Farm products and we are not yet represented in your country? Don't hesitate to contact us!

Exhibition



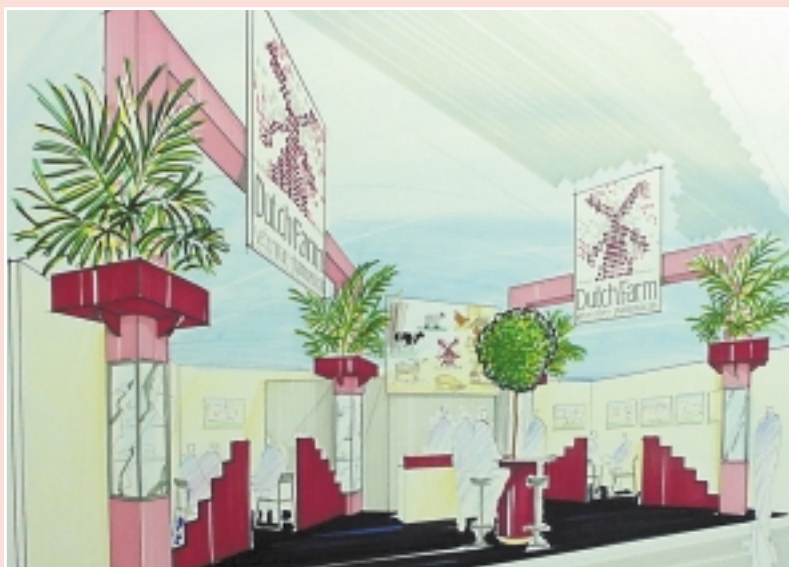
As always you will find Dutch Farm at the Exhibition for Intensive Animal Production, VIV EUROPE 2001, organized from 6-9 November 2001 in the Jaarbeurs Exhibition Center, Utrecht, The Netherlands. Our standnumber is 10.D.002, located in Hall 10, right next to the entrance.

If you have the intention to visit VIV Europe 2001 and you need our help, for example in finding accomodation, don't hesitate to contact us.

This year we have a bigger and more beautiful booth than we have ever had. We have enough space and stand occupation to have a good talk and a drink with you! We would be very pleased to welcome you in our stand!

The coming exhibition still has to take place, while Dutch Farm is preparing itself already for the next show: the International Poultry Exposition in Atlanta, U.S.A., 16-18 January 2002. We'll keep you updated!

artist's impression:



Dutch Farm – an introduction

For those who have not read our previous News Update, those who have not visited our website before, or those who didn't know Dutch Farm at all, we'd like to tell you something about our company.

Dutch Farm is a company with more than 40 years of experience in the field of development and production of veterinary pharmaceutical products, although it happened under the name of Havee Company during the first 35 years. After the management buy-out by its present directors, Maurice Breed and René Siedenburg, they established the company Dutch Farm Veterinary Pharmaceuticals B.V., continued the business and build out the organization.

More than 20 staff members are involved nowadays in the registration, sales, production, quality assurance and office administration of Dutch Farm. The generic products (antibiotics, penicillins, anthelmintics, vitamins and other preparations in several parenteral, oral, local and intramammary forms of administration) are sold in 30-35 countries worldwide.

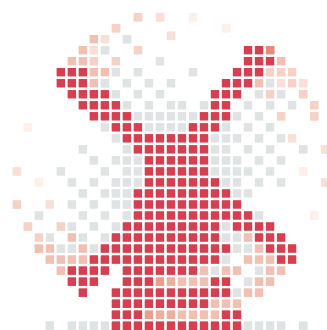
Long term co-operation is the objective of Dutch Farm. The four key principles (co-operation, reliability, flexibility, quality) are always kept in mind and form the base under every relationship built up during the last years!



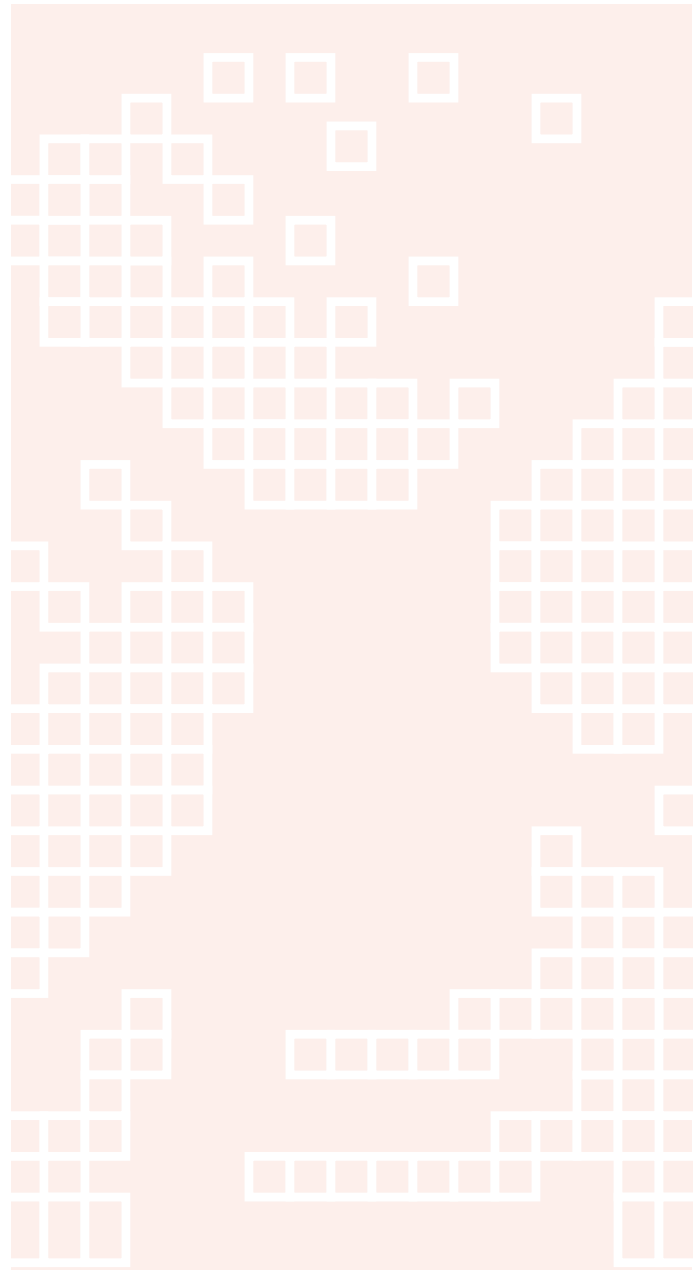
Maurice Breed



René Siedenburg



DutchFarm
veterinary pharmaceuticals



Dutch Farm products



During VIV Europe 2001 the new updated Dutch Farm product summary in the new style will be available. Pick up your copy from our booth! If you don't visit VIV Europe, you can find our complete product summary at our website www.dutchfarm.nl. You can also send us a fax or e-mail with the request to send you a copy by mail.

Dutch Farm recently obtained three new product registrations in The Netherlands: Hatolen (Acepromacin 1,5% Inj), Lidocaine 4% Inj (with Adrenaline) and Vitamin AD3E 300/100/50 Inj are included in Dutch Farm's product range now and are already available. Another recently registered product, Electrolysol, will be available for export purposes soon.

Further, an anthelmintic bolus with 2500mg Albendazole for cattle and sachets with Diminazen Acetate granulate are expected to be added to our product range soon.